

Should I be a Realtor?

Take this short survey to determine if you should pursue a career as a Realtor

- (1) What would your ideal job be? A job with ____.
- A. A set start and end time
 - B. A flexible schedule where you set the hours
 - C. A flexible schedule where someone else sets the hours

- (2) When meeting people, I do not know, I am ____.
- A. Very quiet and shy
 - B. Outgoing and talkative
 - C. Comfortable but cautious

- (3) When helping someone making decisions ____.
- A. I want them to do it my way
 - B. I listen to them and guide them
 - C. I just let them decide without my input

- (4) If I had to work weekends and evenings I would ____.
- A. Absolutely not
 - B. Be willing to accommodate
 - C. Would if it did not interfere with my schedule

- (5) I am ____ about waiting to be paid for work I have done.
- A. Not ok (I need my money now)
 - B. Ok (I will do what it takes without instant gratification)
 - C. Ok (but I want a guarantee that I will be paid)

- (6) I would rather ____.
- A. Wait for things to come to me
 - B. Get out there and make things happen
 - C. Do the minimum needed to get things done

- (7) I would ____ what my job is.
- A. Rather people did not know
 - B. Be willing to tell anyone
 - C. Only share with family and friends

- (8) I am ____.
- A. Very unorganized
 - B. Very organized
 - C. Somewhat organized

- (9) I like ____.
- A. Someone always telling me how to do my job
 - B. Someone to guide me at my job
 - C. To do my own thing

- (10) Helping others achieve a goal is ____.
- A. Not important to me
 - B. Very important to me
 - C. Somewhat important to me

Scoring, Give yourself:

1pt for every A. answer

2pts. For every C. answer

3pts. For every B. answer

Your Score

If your score is between 25-30 you would make a great Realtor.

If your score is between 20-24 you would make a good Realtor.

If your score is between 15-19 you could be a Realtor.

If your score is less than 15 stick with the job you have.

If your interested in a career in Real Estate contact me for more information.

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