

Realtor Interview Questionnaire

1. How many homes have you Listed and sold in this area?
2. How long have you been Listing homes for sale as a Realtor?
3. How many homes did you sell last year?
4. What is your marketing plan for my property?
5. Do you have any buyers that would be interested in my property?
6. Is there anything about my home that will hinder it from selling?
7. Other than the MLS, How will you advertise my home?
8. What is your commission rate to list and sell my home?
9. Other than commission, Are there any FEES your brokerage will charge me?
10. What sets you apart from other Realtors?
11. In what area do you list and sell most of your transactions?
12. How well do you know my area?
13. If I should need anything will I be able to speak with you directly?
14. What is the price range of most of the homes you have sold?
15. Is being a Realtor your full time job?
16. Do you work alone or are you on a team?
17. How will you keep me informed throughout the entire process?
18. How many clients are you currently working with?